

# FLEET PERFORMANCE SOLUTIONS.

1365 DUNDAS ST. E. LONDON, ON  
519-455-1800



*the Right Price and the Right Advice*  
**HIGHBURY**  




**OUR COMMITMENT**

Our experience has led us to understand that every business is unique. For this reason we spend a great deal of time working with businesses to understand what we can do to deliver the products and services that they need to maximize their vehicle assets!

- Business owners and Fleet Managers are different from regular retail customers, and generally want to work with dealerships that recognize, understand and cater to their unique needs.
- Business owners and Fleet Managers prefer to deal with a specific dealership that consistently provides a positive experience with a particular make of vehicle & the service of that unit.
- Business owners and Fleet Managers prefer to deal with one dealership representative for their transportation needs, someone who can be their liaison with all other departments at the dealership.
- Business Owners and Fleet Managers prefer to build a longstanding, respectful relationship with the entire dealership, based on fairness and mutual respect.
- Business Owners and Fleet Managers know that time is money, so anything that saves them time when purchasing and servicing vehicles is very important.

*Does this mean we have all the answers to all the questions? No. But our goal is to continue to seek out viable solutions and alternatives for our customers transportation needs. If you are interested in finding out what Highbury Ford can offer, please contact us to arrange a time for us to come out and meet with you.*

We appreciate any opportunity to earn your business!

**Jason Vitali**  
*Business Preferred Manager*

**Peter Sandor**  
*Service Manager*



**BUSINESS**

*Preferred*

**Hours of Operation**

<i>Sales</i>		<i>Service</i>	
Monday	9am-6pm	Monday	7am-10pm
Tuesday	9am-6pm	Tuesday	7am-10pm
Wednesday	9am-6pm	Wednesday	7am-10pm
Thursday	9am-6pm	Thursday	7am-10pm
Friday	9am-6pm	Friday	7am-6pm
Saturday	Closed	Saturday	8am-4pm

## COMMERCIAL SALES

### **BUSINESS PREFERRED PROGRAM**

- To help meet your needs Highbury Ford, London's leading Ford Dealership, offers you the Business Preferred Program.
- With this focus we can provide commercial expertise and competitive pricing.

### **OUR COMMERCIAL PROGRAM**

- Is the leading Ford commercial department in the London area, supplying hundreds of vehicles each year helping businesses fill a wide variety of transportation needs.

### **NO SHOWROOM VISIT NECESSARY**

- We provide the straight facts, in a prompt no-nonsense manner. And if you choose, we'll come right to you!

### **CUSTOM DESIGN LEASES AVAILABLE**

- Perfectly suited for the commercial account, helping you maximize your cash flow and tax situation.
- We can even offer seasonal payment plans for seasonal business operations.

### **LARGE INVENTORY**

- We stock a large inventory of popular commercial application vehicles and we have the ability to quickly locate or order your preferred unit.

## SERVICE & BODY SHOP

### **CONVENIENCE HOURS**

- By offering extensive business hours, including 4 evenings a week, we provided the option of servicing your vehicle when it would otherwise not be in use, helping you to reduce unnecessary downtime!

### **EXPRESS LANE**

- Our express lane team is exclusively dedicated to performing quick services on all maintenance and basic repair needs.

### **PICK UP & DELIVERY**

- If you simply don't have the staff to bring a vehicle in for service, call us and we'll likely pick it up.

### **LATEST EQUIPMENT & EXPERTISE**

- The ability to quickly and competently service your vehicle is achievable because we employ factory trained technicians and provide them with the latest diagnostic equipment.

### **FULL SERVICE OFFERING**

- With a first class body shop and a huge parts inventory, we can meet all your service and repair needs.
- Our Body Shop utilizes the Mitchell Computerized Estimating System; ensuring accuracy in our estimate!

### **FLEET PRICING**

- Special pricing based on your business level & reviewed regularly!

**FLEET & COMMERCIAL SALES,  
REPAIR & COLLISION CENTER**

*Contact Us Directly*  
**519-455-1800**

Business To Business Manager  
jlvitali@highburyford.com  
Jason Vitali Ext. # 204

Service Manager  
psandor@highburyford.com  
Peter Sandor Ext. # 223

Collision/Appearance Center  
bodyshop@highburyford.com  
Don McLaren Ext. # 224

Parts Manager  
ringlis@highburyford.com  
Rod Inglis Ext. # 207

